



PowerTools™ and PowerTools™ Plus

Too much information on your hands?

In an ideal world, if you could stock every single item from each manufacturer, you'd never miss out on a sale. In reality though, carrying a huge inventory is costly and wading through hundreds of catalogs and promotions has made office product research tedious and time consuming. With thousands of different items and hundreds of different manufacturers, finding the exact item and learning which are interchangeable might take awhile, but wouldn't being able to make a sale every time be worth it?

Here's an easier way to give your customers the service they deserve.

PowerTools and PowerTools Plus from Trade Service enables dealers to maximize sales and customer satisfaction by providing quick, easy, and centralized access to all office product information. With

PowerTools and PowerTools Plus, buyers, purchasing agents, and managers spend less time searching through multiple wholesaler, buying group, and promotional catalogs so orders can be quoted and filled quickly, completely, and accurately. Designed specifically for the office products industry, PowerTools utilizes the most comprehensive database of product and pricing information available. PowerTools Plus has the added feature of item number cross-referencing for Office Depot, Office Max, Staples and Quill. Item numbers are all cross-referenced, allowing the office product dealers to compete with the superstores. With PowerTools and PowerTools Plus, salespeople can increase fill rates and service levels by conveniently finding items for customers using different numbering schemes. Managers save valuable time by eliminating research and manual data entry.

PowerTools™ and PowerTools™ Plus

Driving value to your business

Customers become repeat customers when you walk the extra mile to meet their needs. In today's competitive environment, dealers have to be able to offer alternative solutions when they can't readily deliver what their customers want the first time. With PowerTools and PowerTools Plus, Trade Service empowers dealers to go that extra mile, increasing customer sales and satisfaction.

Distinctive Features of PowerTools and PowerTools Plus

- View up to 180,000 items from over 1,200 manufacturers
- Receive quarterly CD-ROM updates for pricing, promotions, and other vital information
- Search items by catalog number, MPC number, commodity code, or description
- Export pricing to create bids, quotes, or contracts
- Import existing pricing for comparison and updating

Key Benefits

- Close more sales by having the information you need, when you need it
- Increase commercial customer base through faster response to customer price requests
- Produce professional quotes in Excel by always having up-to-date price and product information
- Eliminate time wasted searching for information in multiple catalogs or binders
- Easily customize the program to view the pricing and product information you want to see
- Automatically cut and paste images into your desktop publishing program for flyers and catalog production

PowerTools and PowerTools Plus includes:

- Wholesaler pricing from Action Wholesale, Arlington, EMCO, Express Computer, Mid-Continent, O'Henry, Pens Plus, Service Wholesale, S.P. Richards, and United Stationers
- Direct-buy pricing from All-Value, the is.group, Office Partners, and TriMega

PowerTools Plus includes:

- Competitor cross-references for Office Depot, Office Max, Quill, and Staples

Minimum System Requirements

- IBM compatible PC 486/66 or higher recommended
- Windows 95 or higher
- 8MB RAM or higher
- VGA monitor or higher
- Minimum of 10MB hard disk space



Trade Service

The trusted provider of quality product and price information since 1931